**Lesson Plan: 2023-24 (Even Sem) Class: - M.Com 2nd Sem.**

**Name of Assistant Professor: Dr. Sushil Kumar Subject: HRM**

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| Week | **Topic** |
| Week 1 | Introduction to HRM |
| Week 2 | Continue…,HRM in dynamic environment; Building up skills for effective HR manager |
| Week 3 | Global HRM; Human resource planning; |
| Week 4 | Human resource information system; Human Resource policy |
| Week 5 | Job analysis; Recruitment; Selection; Induction and Placement |
| Week 6 | Test and Assignment |
| Week 7 | Work Force: Promotion, transfer and separation |
| Week 8 | Employee training and executive development; Career planning and development |
| Week 9 | Performance and potential appraisal |
| Week 10 | Presentations, Test, Empowerment, quality of work life |
| Week 11 | Compensation; Incentives and employee benefits; Job satisfaction; |
| Week 12 | Job stress management |
| Week 13 | Revision |
| Week 14 | Revision |
| Week 15 | **Revision** |

**Lesson Plan: 2023-24 (Even Sem) Class: BBA Final 6th Sem**

**Name of Assistant Professor: Dr. Sushil Kumar Subject: Principles of Insurance**

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| **Week** | **Topic** |
| **Week 1** | Introduction to insurance: life and general insurance; purpose, need and principles of insurance |
| **Week 2** | insurance as a social security tool; insurance and economic development |
| **Week 3** | Contract of life insurance: principles and practice of life insurance; parties to the contract, their rights and duties |
| **Week 4** | conditions and terms of policy, effects of non-compliance; nominations and assignment practices in connection with collection of premium, revivals, loans, surrenders, claims, bonuses and annuity payments |
| **Week 5** | present structure & growth of life insurance in India; claims settlement procedure. |
| **Week 6** | Fire insurance: principles of fire insurance contracts; fire insurance policy, conditions, assignment of policy, claims settlement procedure |
| **Week 7** | Continue…. |
| **Week 8** | Marine insurance: marine insurance policy and its conditions, premium, double insurance |
| **Week 9** | assignment of policy warranties, voyage; loss and abandonment; partial losses and particular charges |
| **Week 10** | salvage; total losses and measures of indemnity; claims settlement procedures. |
| **Week 11** | Accident and motor insurance: policy and claims settlement procedures. |
| **Week 12** | Insurance intermediaries – role of agents and procedure for becoming an agent; |
| **WEEK 13** | cancellation of license; revocation/suspension/termination of agent appointment; code of conduct; unfair practices |
| **WEEK 14** | **Revision** |
| **WEEK 15** | **Revision** |

**Lesson Plan: 2023-24 (Even Sem) Class: B.com IInd**

**Name of Assistant Professor: Dr. Sushil Kumar Subject: Corporate Accounting-II**

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| **Week** | **Topic** |
| **Week 1** | Valuation of Goodwill |
| **Week 2** | Continue---- |
| **Week 3** | Valuation of shares: concepts and calculation - simple problem only. |
| **Week 4** | Continue---- |
| **Week 5** | Liquidation of companies. |
| **Week 6** | Continue---- |
| **Week 7** | Accounts of banking organizations. |
| **Week 8** | Continue---- |
| **Week 9** | Accounts of insurance companies. |
| **Week 10** | Continue---- |
| **Week 11** | Accounts of holding companies: preparation of consolidated balance sheet with one subsidiary company, |
| **Week 12** | Continue---- |
| **WEEK 13** | relevant provisions of Accounting Standard 21. |
| **WEEK 14** | **Revision** |
| **WEEK 15** | **Revision** |